

90 DAY WORK PLAN

NEPC FOLLOW-UP PRESENTATION

March, 2018

Doug Moseley, Partner

Will Forde, CAIA, Consultant

Kevin Leonard, Partner



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

INTRODUCTION

NEPC, LLC

EXECUTIVE SUMMARY

NEPC has worked with Staff to develop a 90 day work plan with the goal of identifying priorities related to asset allocation and manager reviews

NEPC will present the work plan to the Committee at the March meeting and look for feedback as well as any necessary additions



To date, NEPC has partnered with Staff and SIC managers to gain perspective on the SIC asset allocation and manager implementation

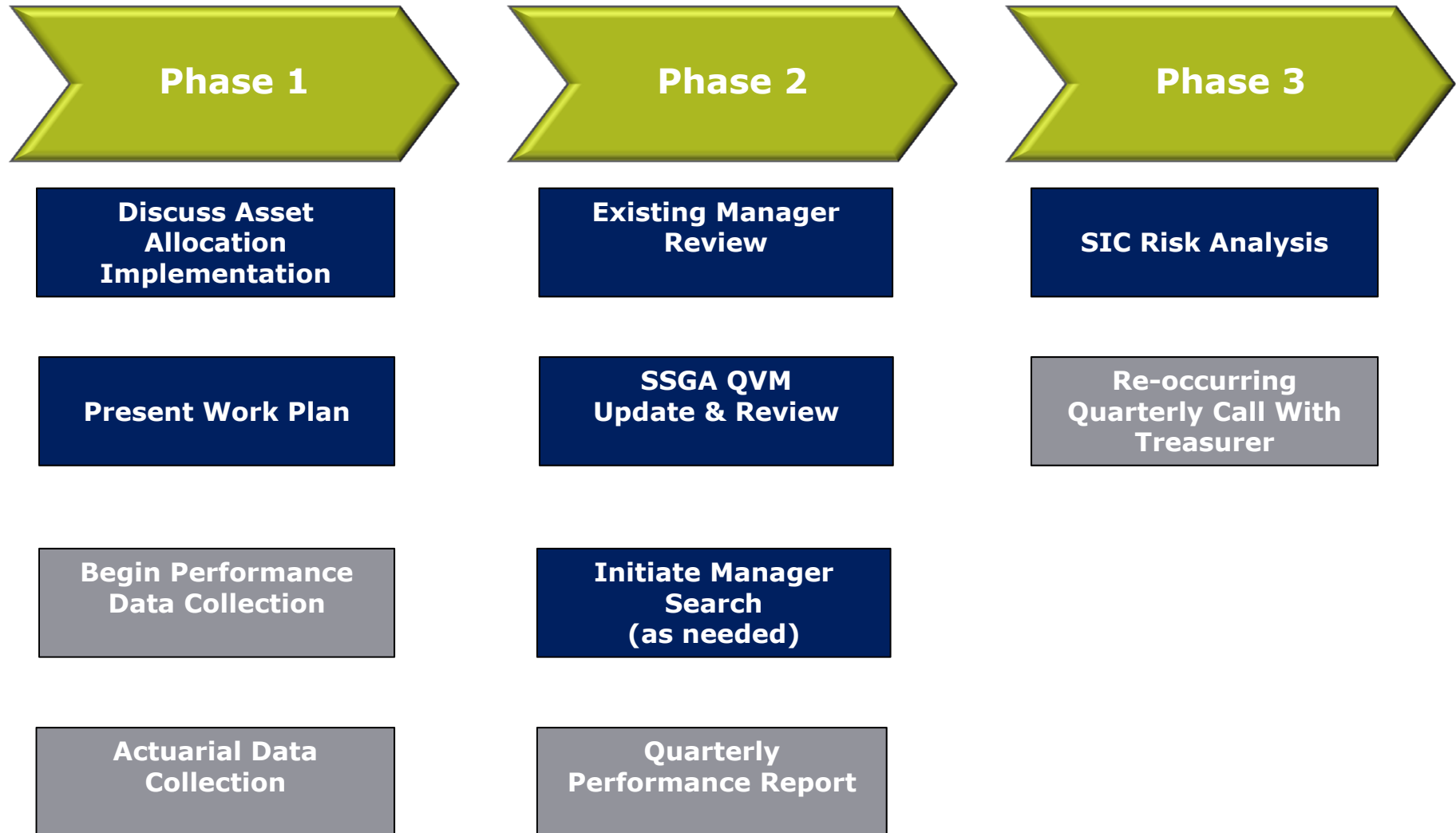
NEPC & Staff conducted a working onsite in March to further discuss expectations and areas of focus

NEPC has conducted calls/meetings with SSGA, PIMCO, and WAMCO and will continue reaching out to the remaining managers over the next few weeks



WORK PLAN: PHASE 1-3

 Board/Committee Items
 Staff Items



WORK PLAN: MONTHLY SIC MEETINGS

	SIC Meetings	NEPC Items
Phase 1	March	Present Draft Work Plan Discuss Asset Allocation Implementation
	April	Existing Manager Review
Phase 2	May	SSGA QVM Manager Presentation & Review Initiate Manager Search(s) - if necessary
	June	SIC Risk Analysis

PHASE 1-3

NEPC, LLC

PHASE 1: AA IMPLEMENTATION

NEPC to discuss implementation of SIC's current asset allocation with the Committee

Discuss implementation and funding of SIC's 1.0% target to Commodities

In addition, discuss the implementation of the SIC's 2.8% target to Liquid Credit and the custom mandates of the existing managers

	Target	Actual (2.28.18)	Difference	Target Ranges*
US Equities	20.8%	23.0%	2.2%	
Int'l Equities	14.4%	18.5%	4.1%	
Emerging Int'l Equities	4.8%	4.6%	-0.2%	
Total Equity	40.0%	46.1%	6.1%	+/- 2%
Private Equity	11.3%	6.0%	-5.3%	
Non-Core Real Estate	2.3%	2.1%	-0.2%	
Opp. Private Credit	1.5%	0.3%	-1.2%	
Private Growth	15.1%	8.4%	-6.7%	+/- 4%
HY Infrastructure	1.0%	1.7%	0.7%	
REITs	1.0%	0.0%	-1.0%	
Liquid Credit	2.8%	4.3%	1.5%	
Private Credit	3.2%	0.9%	-2.4%	
Income	8.0%	6.9%	-1.2%	+/- 2%
Treasury Duration	4.0%	4.0%	0.0%	
Systematic Trend	4.0%	3.6%	-0.4%	
CPC	8.0%	7.6%	-0.4%	+/- 2%
Core Real Estate	3.6%	5.1%	1.5%	
Private Infrastructure	2.4%	1.6%	-0.8%	
TIPS	1.0%	2.4%	1.4%	
Natural Resources	1.0%	0.0%	-1.0%	
Inflation Protection	8.0%	9.1%	1.1%	+/- 3%
Investment Grade Fixed	11.5%	11.1%	-0.4%	+/- 2%
Abs. Return	6.5%	6.9%	0.4%	+/- 2%
Cash	3.0%	3.4%	0.4%	+/- 2%
Vol. Protection	21.0%	21.4%	0.4%	
Short-Term Tactical	0.0%	0.3%	0.3%	

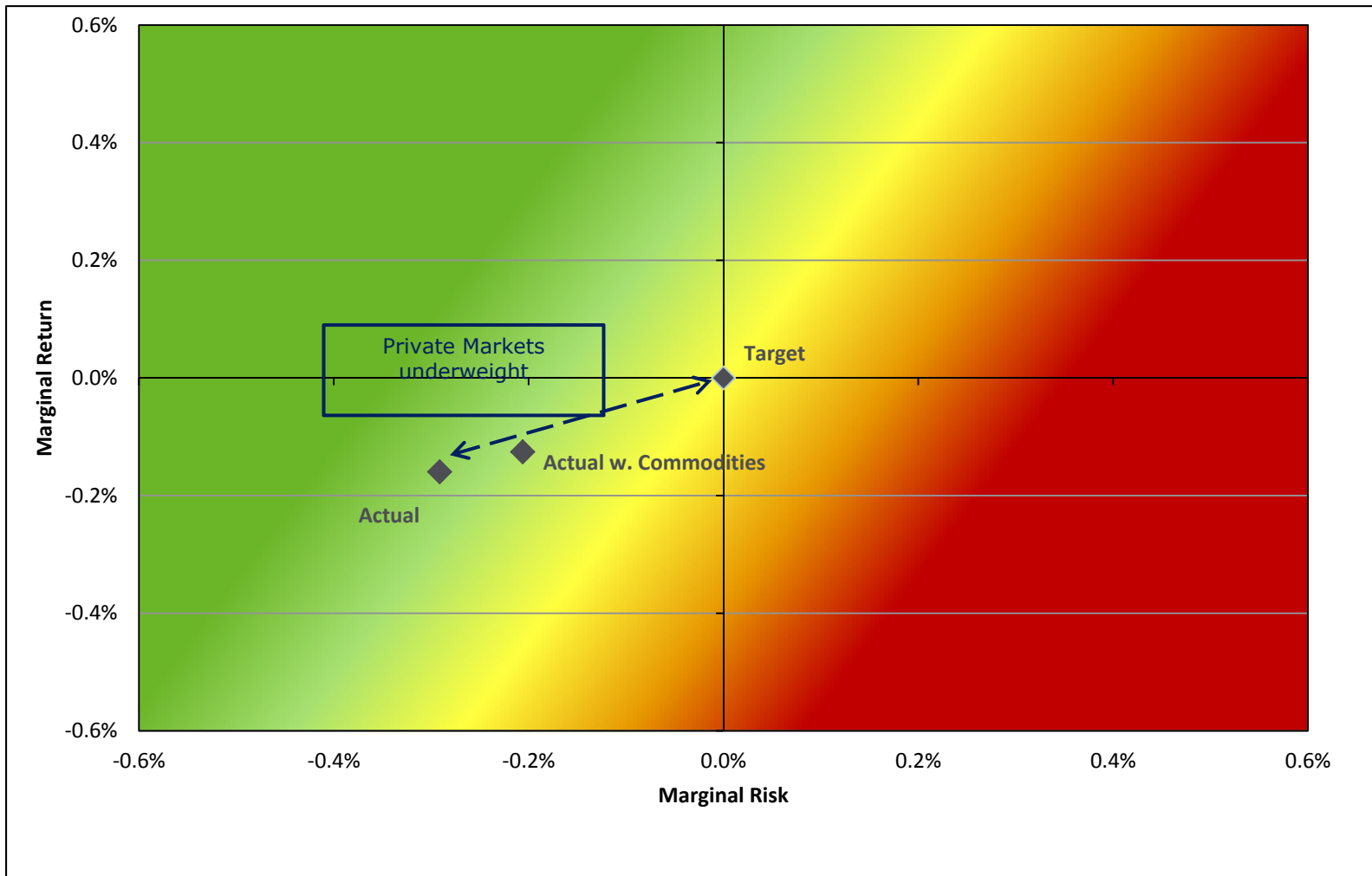
Review implementation of Liquid Credit allocation

Consider implementation and funding of Commodities target

*The above target ranges were approved at the September, 2016 meeting



PHASE 1 (CONT.): CURRENT VS. TARGET ALLOCATION



PHASE 2

NEPC to conduct a review of and recommendation on the SIC Managers

NEPC to review each manager and its role within the portfolio

The goal of the exercise is to provide the Committee with a buy, hold, or sell recommendation on each active manager

As an initial step, NEPC has provided preliminary ratings for each manager until a more detailed review can be conducted in April

PHASE 3

Conduct Risk Analysis incorporating both asset allocation and liability info

Analysis is likely to include:

- Scenario Analysis
- Stressed Testing
- Liquidity Analysis

MANAGER EVALUATION

NEPC, LLC

NEPC RATING DESCRIPTORS & DEFINITIONS

Rating	Rating Descriptor	Definition
1	Preferred	A high conviction investment strategy. A 1 (Preferred) rated strategy has a compelling and sound investment thesis, and the manager is well-resourced and incented to execute on the thesis.
2	Positive	NEPC has a positive view of the strategy. Strategy has a compelling and sound investment thesis. The manager is sufficiently resourced and incented to execute on the thesis. Strengths outweigh the weaknesses.
3	Neutral	NEPC has a neutral view of the strategy. Strategy lacks a compelling investment thesis. There are no significant concerns with the manager.
4	Negative	Strategy lacks or has an unclear investment thesis. The strategy's weaknesses clearly outweigh its strengths.
5	Not Recommended	A strategy that lacks an investment thesis or NEPC has no confidence in the strategy's ability to execute on the thesis. Serious issues have been identified with the investment manager or strategy.
NR	Not Rated	NEPC has not performed sufficient due diligence on the product or manager.

EXISTING MANAGER REVIEW: USING NEPC'S MANAGER RATINGS

Active Manager Roster	Rating	
Total Equity		
SSGA QVM Tilt	2	POSITIVE
Income		
PIMCO Custom Credit*	3	NEUTRAL
WAMCO Custom Credit*	3	NEUTRAL
Harvest MLP Alpha	3	NEUTRAL
Inflation Protection		
BBH US TIPS	1	PREFERRED
Vol. Protection		
Fidelity Core Constrained Fixed	1	PREFERRED
Mackay Shields Core Inv. Grade	3	NEUTRAL

Notes
NEUTRAL Rating until a more detailed review can be conducted NEUTRAL Rating until a more detailed review can be conducted NEUTRAL Rating until a more detailed review can be conducted
BBH is a Preferred manager on NEPC's US TIPS FPL
Fidelity is a Preferred manager on NEPC's Core Fixed FPL NEUTRAL Rating until a more detailed review can be conducted



*PIMCO & WAMCO are Preferred strategies on NEPC's Multi Sector Fixed Income Focused Placement Lists

APPENDIX

NEPC, LLC

NEPC'S TEAM



Doug Moseley, Partner
 Phone: 617 314 3140
 Email: dmoseley@nepc.com

Will Forde, CAIA, Consultant
 Phone: 617 314 3154
 Email: wfordel@nepc.com

Consulting Team

Doug Moseley, Partner
 Phone: 617 314 3140
 Email: dmoseley@nepc.com

Will Forde, CAIA, Consultant
 Phone: 617 314 3154
 Email: wfordel@nepc.com

Kevin Leonard, Partner
 Phone: 617 314 3128
 Email: kleonard@nepc.com

Jake Mallinson, Analyst
 Phone: 617 299 3408
 Email: jmallinson@nepc.com

Research

Phil Nelson, CFA, Partner
 Phone: 617 314 3125
 Email: pnelson@nepc.com

TBD
 Phone: TBD
 Email: TBD@nepc.com

Performance Analytics

Zachary Noe
 Phone: 617 314 3144
 Email: Znoe@nepc.com



CONSULTING TEAM

- **Douglas W. Moseley, Partner**

- Twenty-two years' investment experience
- Member: Discretionary Committee; Traditional Due Diligence Committee;
- Fixed Income Advisory Group
- Previous affiliations: Massachusetts PRIM Board; State Street Bank & Trust
- MBA, Bentley College; BS, University of Massachusetts
- Board Affiliations: NCPERS Executive Board, Quincy Community Action Program



- **William Forde, CAIA, Consultant**

- Seven years' investment experience
- Member: Asset Allocation Committee
- Previous affiliation: Brown Brothers Harriman
- BA, Tufts University
- Level 3 CFA Candidate



- **Kevin M. Leonard, Partner**

- Twenty-five years' investment experience
- Head of the Public Fund Consulting Practice
- MML Public Fund Consultant of the Year (2012)
- Member: Traditional Due Diligence Committee; Large Cap Equity Advisory Group
- Previous affiliations: Segal Advisors; The Hannah Consulting Group; State Street Bank and Trust Company
- BA, Assumption College



ADDITIONAL RESOURCES

- **Phillip R. Nelson, CFA**
Partner, Director of Asset Allocation



- Fifteen years' investment experience
- Member: Asset Allocation Committee; Traditional Due Diligence Committee; Liability-Driven Investment (LDI) Advisory Group
- Previous affiliations: Pinnacle West Capital Corporation; Yoshikami Capital Management; Merrill Lynch
- BA, University of California Irvine

FOUNDATIONS OF ASSET-LIABILITY STUDY

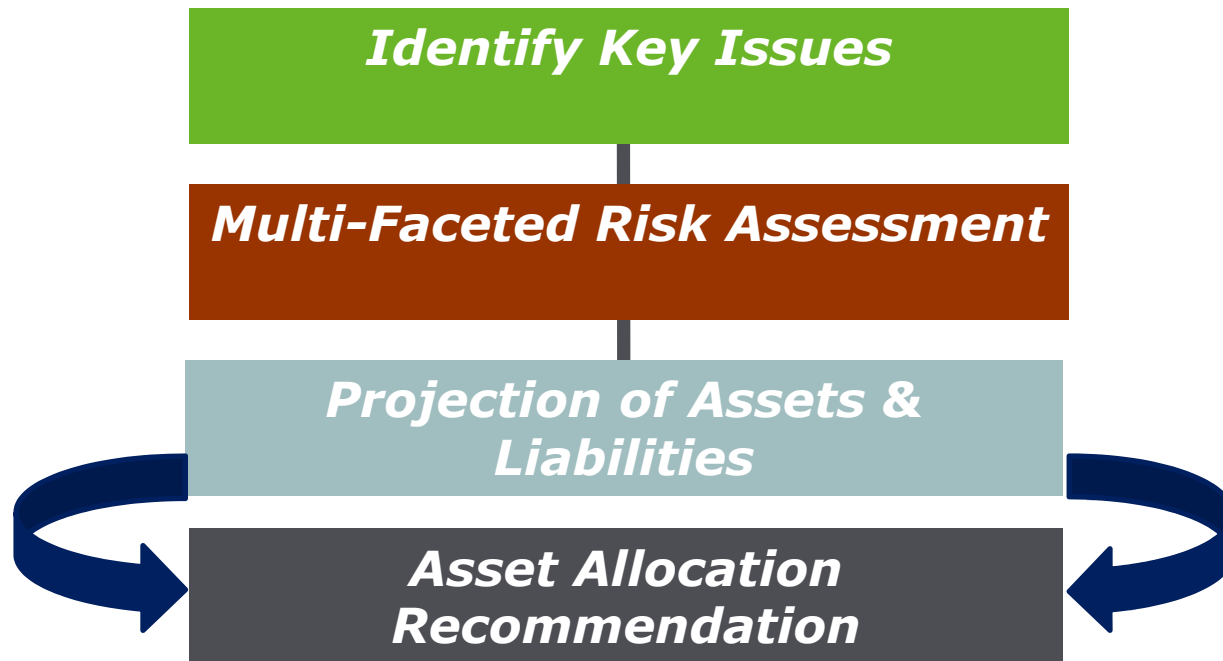
Understand and define objectives

- Fund benefit obligations, meet short and long-term liquidity requirements, and incorporate any investment constraints

Apply multiple perspectives/tools to build robust, objective driven asset allocation solution

- Identify opportunities for enhancing portfolio structure
- Align with the expected progress of liabilities and cash flows

NEPC typically conducts an Asset-Liability study in conjunction with any significant changes to a client's asset allocation



ANALYTICAL MODELING TOOLS

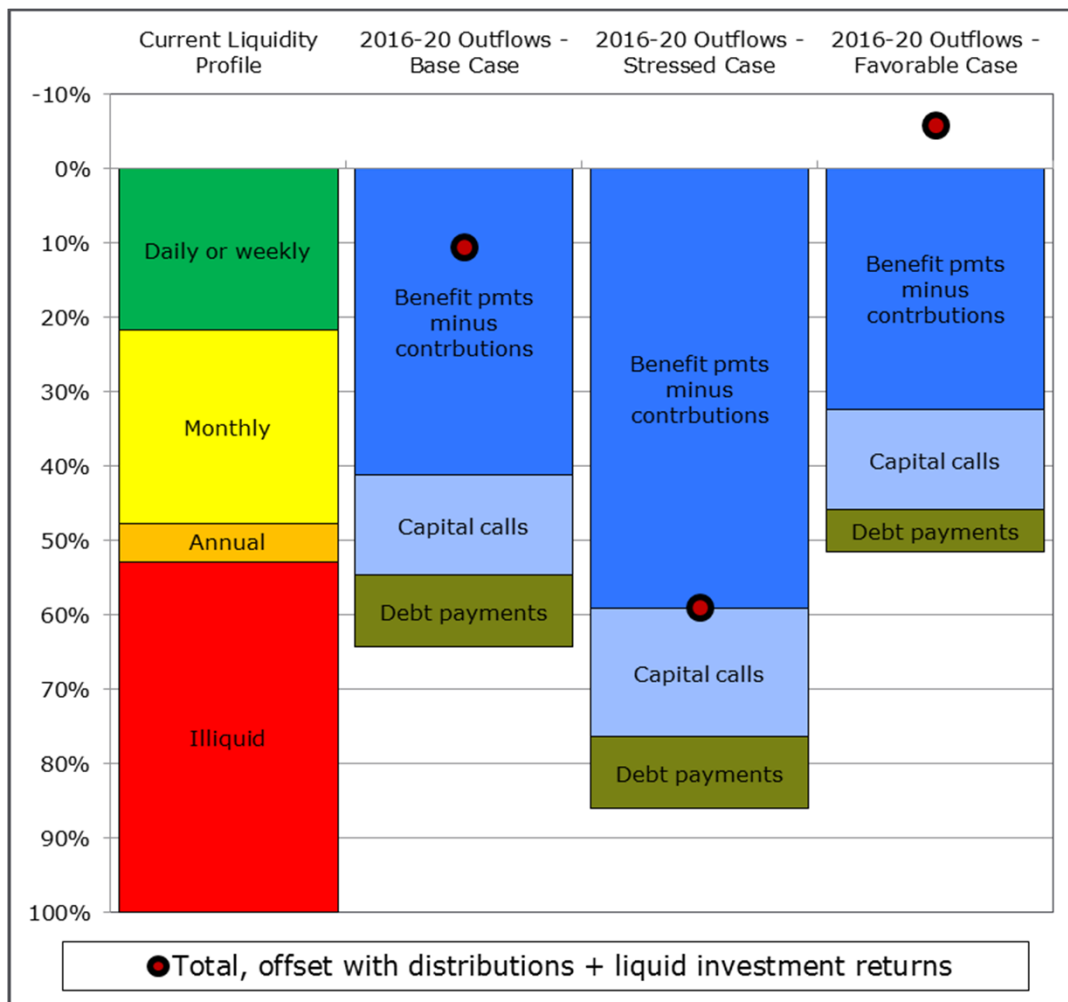
NEPC uses a variety of proprietary tools developed to assess strategic asset allocation changes and the impact of tactical adjustments

Approach	Advantages	Shortcomings
Mean-Variance	<ul style="list-style-type: none"> Calculates most efficient portfolio for given volatility Produces range of portfolios 	<ul style="list-style-type: none"> Relies on static assumptions and assumes normal distribution Chosen constraints can drive results Limits risk definition to volatility
Liquidity Analysis	<ul style="list-style-type: none"> Recognizes a “risk” not captured in traditional tools: illiquidity Highlights impact of changing cash flows (both investment-driven and exogenous) 	<ul style="list-style-type: none"> Requires portfolio specific cash flow and partnership details Long-term planning tool – cannot easily adjust portfolio or compare different portfolios
Scenario Analysis	<ul style="list-style-type: none"> Focuses on low-probability, high magnitude economic environments (tail risks) Recognizes environmental biases of each asset class 	<ul style="list-style-type: none"> Offers opportunity to test risk tolerance to various outcomes but should not be used to construct best portfolio for each environment
Risk Budgeting	<ul style="list-style-type: none"> Provides risk allocations Recognizes that less efficient portfolios may have better risk balance 	<ul style="list-style-type: none"> Relies on mean-variance optimization assumptions Defines risk as standard deviation Ignores tail risks
Factor Analysis	<ul style="list-style-type: none"> Recognizes underlying economic drivers of asset class volatility Can identify risk concentrations across asset classes 	<ul style="list-style-type: none"> Requires intuitive belief of asset class relationships to underlying factors – less quantitative and more qualitative
Active Risk Budgeting	<ul style="list-style-type: none"> Assesses which managers are driving risk-budget and calculates correlation of alpha’s across manager line-up 	<ul style="list-style-type: none"> Relies on historical manager returns to set expectations of risk and correlation
Stochastic Forecasting	<ul style="list-style-type: none"> Shows range of results based on Monte Carlo simulation Includes natural feedback loops 	<ul style="list-style-type: none"> Percentiled results show ranges but not reasons Each simulated trial represents a possible but highly unlikely path

Please note that all investments carry some level of risk. No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment.



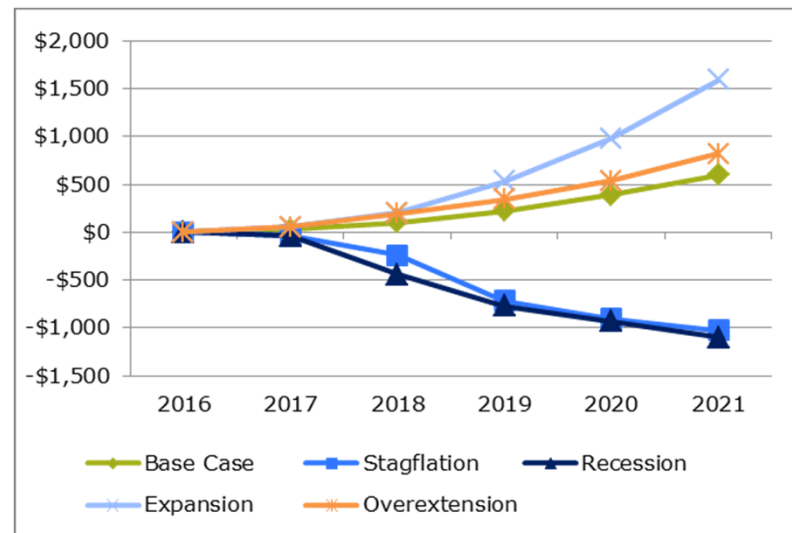
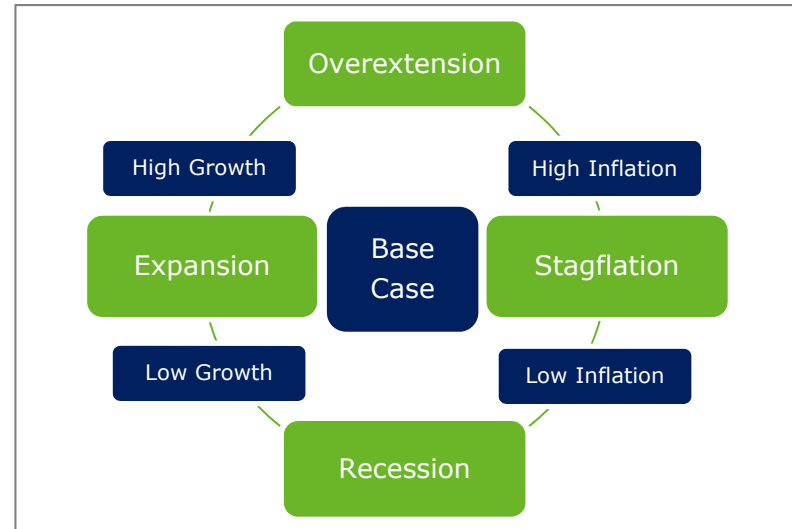
LIQUIDITY ANALYSIS: POSSIBLE RANGE OF 5-YEAR CASH OUTFLOWS (EXAMPLE)



- **Base Case: negative net cash flows; some loss of liquidity**
- **Stressed Case: liquid assets wiped out; forced unwinding of some illiquid positions**
- **Favorable Case: positive cash flows; liquidity profile improves**

SCENARIO ANALYSIS

- **Scenario analysis tests the viability of asset mixes under multiple economic scenarios**
- **Advantages**
 - Allows better understanding of risk exposures under contrasting inflation and economic growth regimes
 - Can reveals risk tolerance under various economic environments
 - Scenarios can be customized to examine fund outcomes as markets adjust and specific risks become a concern
- **Disadvantages**
 - Doesn't reflect views on the likelihood of various economic environments



RISK BUDGETING: RISK ALLOCATIONS BY ASSET CLASS (EXAMPLE)

